



Grantseeking Basics

Syracuse, NY: April 30, 9:00 am to 4:00 pm

Onondaga Community College (Whitney Applied Technology Building – Room W124)
4585 West Seneca Turnpike, Syracuse, NY 13215

Poughkeepsie, NY: May 7, 9:00 am to 4:00 pm

Dutchess County Regional Chamber of Commerce
One Civic Center Plaza, 400, Poughkeepsie, NY 12601

This popular course is an excellent way for program staff, administrators, and boards of directors to gain a general understanding of what grants are all about and the elements required for success. Equal attention is given to the needs and interests of both your organization and grantmakers. Participants receive Word and Excel templates to help them develop grant proposals, and a certificate of completion is provided.

Topics include:

- Understanding what's most important to grantmakers
- Researching grants, and approaching grantmakers prior to applying
- Planning programs and projects before writing grants
- Preparing information commonly asked for in grant applications
- Building a grantseekers tool kit to help you save time

Cost: \$125 per person, includes lunch and materials

Instructor: Nonprofit Works President, Paul Mastrodonato, has helped nonprofits obtain funding from foundations, corporations, and government agencies for over 18 years. Paul's presentation style is known for being informative, interactive, relaxed, and fun.

Pre-registration is required. For more information about this or other Nonprofit Works courses, call us at (518) 581-8841, e-mail us at mail@nonprofitworks.com, or visit our website at www.nonprofitworks.com.



Registration Form — Grantseeking Basics

Mail or fax to Nonprofit Works • 117 Van Dam Street, Saratoga Springs, NY 12866 • Fax (518) 581-8861

Circle location: Syracuse, NY (April 30) Poughkeepsie, NY (May 7)

Name(s): _____

Organization: _____

Address: _____

Phone: _____ E-mail: _____

Enclosed is a check or purchase order payable to Nonprofit Works for _____ person(s) x \$125 each = \$_____

VISA, MasterCard and American Express accepted if you register by phone at (518) 581-8841.