



## Grantseeking Basics

Location	Date/Time
<b>Long Island, NY:</b> Republic Airport, 7150 Republic Airport, East Farmingdale, NY 11795	March 11, 9:00 am to 4:00 pm
<b>Syracuse, NY:</b> Holiday Inn – Carrier Circle, 6555 Old Collamer Road South, East Syracuse, NY 13057 (Thruway Exit 35)	March 15, 9:00 am to 4:00 pm
<b>Poughkeepsie, NY:</b> Dutchess County Regional Chamber of Commerce, One Civic Center Plaza, 400, Poughkeepsie, NY 12601	March 19, 9:00 am to 4:00 pm

This popular course is an excellent way for program staff, administrators, and boards of directors to gain a general understanding of what grants are all about and the elements required for success. Equal attention is given to the needs and interests of both your organization and grantmakers. Participants receive Word and Excel templates to help them develop grant proposals, and a certificate of completion is provided.

### Topics include:

- Understanding what's most important to grantmakers
- Researching grants, and approaching grantmakers prior to applying
- Planning programs and projects before writing grants
- Preparing information commonly asked for in grant applications
- Building a grantseekers tool kit to help you save time

**Cost:** \$125 per person, includes materials and lunch

**Instructor:** Nonprofit Works President, Paul Mastrodonato, has helped nonprofits obtain funding from foundations, corporations, and government agencies for over 18 years. Paul's presentation style is known for being informative, interactive, relaxed, and fun.

Pre-registration is required. For more information about this or other Nonprofit Works courses, call us at (518) 581-8841, e-mail us at [mail@nonprofitworks.com](mailto:mail@nonprofitworks.com), or visit our website at [www.nonprofitworks.com](http://www.nonprofitworks.com).



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### Registration Form — Grantseeking Basics

Mail or fax to Nonprofit Works • 117 Van Dam Street, Saratoga Springs, NY 12866 • Fax (518) 581-8861

Circle location:      Long Island, NY   •   Syracuse, NY   •   Poughkeepsie, NY

Name(s): \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Enclosed is a check or purchase order payable to Nonprofit Works for \_\_\_\_\_ person(s) x \$125 each = \$\_\_\_\_\_

VISA, MasterCard and American Express accepted if you register by phone at (518) 581-8841.