



Building an Effective Grantseeking Program

Because *getting* grants is about a lot more than just *writing* grants

New York, NY: February 22 and 23, 9 am to 4 pm

Support Center for Nonprofit Management, 305 Seventh Avenue (at 27th Street), New York, NY 10001

Greater Orlando, FL: February 3 and 4, 9 am to 4 pm

Rachel D. Murrah Civic Center, 1050 West Morse Boulevard, Winter Park, FL, 32789

Pursuing grants isn't about luck or chance, or writing — it's about presenting a well-planned program in a concise and convincing manner. This two-day course is designed to demystify the grantwriting process for entry- and mid-level grantwriters.

Using a combination of presentations and group activities, you will learn how to provide grantmakers with the information they want. Course materials include templates that you can customize for use with your own grant applications. A certificate of completion is provided.

Topics include:

- Researching and identifying grants
- Approaching grantmakers before applying
- Planning programs prior to writing grants
- Preparing common grant application components
- Creating and formatting budgets for grants
- Attention to your questions and needs

Cost: \$395 per person, includes lunch and materials (inquire about group discounts)

Instructor: Nonprofit Works President, Paul Mastrodonato, has helped nonprofits obtain funding from foundations, corporations, and government agencies for over 18 years. Paul's presentation style is known for being informative, interactive, relaxed, and fun.

Space is limited and pre-registration is required. For more information about this or other Nonprofit Works courses, call us at (518) 581-8841, e-mail us at mail@nonprofitworks.com, or visit our website at www.nonprofitworks.com.



Registration Form — Building an Effective Grantseeking Program

Mail or fax to Nonprofit Works • 117 Van Dam Street, Saratoga Springs, NY 12866 • Fax (518) 581-8861

Circle location: New York, NY Winter Park, FL

Name(s): _____

Organization: _____

Address: _____

Phone: _____ Email: _____

Enclosed is a check or purchase order payable to Nonprofit Works for ____ person(s) @ \$395 each = \$ _____

VISA, MasterCard and American Express accepted for telephone registration at (518) 581-8841